

Staff to Last!: For Financial Advisors Only: How to build a staff that makes your clients HAPPY, your peers JEALOUS, and your wallet FAT



All financial advisors want to be able to spend their time in front of clients. Its what makes them money. Its what makes them happy. But almost all advisors share a common problem - staffing and managing their practice. Its what drains their energy and their wallet. Its what makes them miserable. Help has arrived. Whether your practice has a staff of twenty or youre about to hire your first Administrative Assistant, Staff To Last! is the solution to your backroom headaches. For the first time, practice management coach Lauren Farasati has condensed her twenty-five years of experience helping advisors into a book tailor-made for the financial planning industry. Youll learn the Dream Team staffing model that instantly brings role clarity to your business. Youll discover the genes that make some people perfect for your staff and others not. Youll learn, step-by-step, how to find the best talent available and youll get tools that will save you hundreds of hours and thousands of dollars - from that first killer job posting to foolproof interview questions all the way to the final offer letter. And last, youll learn the ten currencies bosses use to pay their employees, ensuring that once youve found amazing staff, you never lose them. Forget yesterdays mistakes. Staffing is about to become simple, painless, and satisfying. Staff To Last! will show you how.

Hansen Family Farm Japanese Black Trifele

We are happy to provide quality fresh fruits, vegetables, Grass-fed and Finished Beef, Naturally & Humanely raised Pork, Pastured Chickens, and Cage Free Eggs to Clackamas County sustainably on our small acreage.

We strive to provide vegetables that grow well in our climate ensuring the best tasting local food available. We prefer to grow old-fashioned and rare varieties of vegetables believing that they are the best to offer but do also grow a very select, few varieties of hybrids, but they are counted on one hand! Much of what we grow, we save the seed of every year and re-offer it to members of the Seed Savers Exchange.

We thank all of you, the “locavores”, food enthusiasts, market goers, and home chefs for making our goal of fresh, local, fruits and veggies sustainably a reality.

Latest News....

Phil and Christie Hansen

2015 is off to a great start! We are looking forward to what this year has to offer!

All our efforts are gearing up to get the growing season started...from ordering/starting/transplanting seeds, planning rotation crops for the fields, cleaning the greenhouses and field equipment, and clearing the fields! There is not a dull day here on the farm!

Planning for garden start varieties is in full swing also. This year we will be offering many of our favorite heirlooms, open-pollinated, and hybrid varieties that we have grown for the past 10+ years as well as many new-to-us varieties. We are diligent to not purchase, offer or grow GMO seeds or food.

Our mix of garden starts includes many different varieties of tomatoes, cucumbers, peppers, ground cherries, pumpkins, melons, flowers and other great things for your garden! Most, if not all, varieties are tried and true for our Pacific Northwest valley climate. Check out the Garden Start page for a printable list of varieties available. Or go directly to a specific list at our Tomato, Pepper, and Other garden start pages.

We grew over 100 heirloom/open-pollinated Pepper varieties and 125+ varieties of heirloom/open-pollinated Tomatoes in 2014! Not counting the numerous other garden necessities like heirloom flowers, cucumbers, summer and winter squash, herbs, and melons amongst other rare and hard to find vegetables! In 2015 we will continue with the tradition we've started and will be planting and growing almost all the varieties that have been started so that even if you don't buy a plant you have a chance to taste a range of different flavors!

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